

**CANCERCARE MANITOBA
FOUNDATION INC.**

**Financial Statements
For the year ended March 31, 2020**

CANCERCARE MANITOBA FOUNDATION INC.

Financial Statements

For the year ended March 31, 2020

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Independent Auditor's Report

To the Board of Directors of CancerCare Manitoba Foundation Inc.

Qualified Opinion

We have audited the financial statements of CancerCare Manitoba Foundation Inc. ("the Foundation"), which comprise the statement of financial position as at March 31, 2020, and the statement of operations and changes in fund balances and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Foundation derives revenue from fundraising activities and donations generated from events, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to revenue, excess of revenue over expenses, and cash flows from operations for the years ended March 31, 2020 and 2019, current assets as at March 31, 2020 and 2019, and net assets as at April 1 and March 31 for both the 2020 and 2019 years. Our audit opinion on the financial statements for the year ended March 31, 2019 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants

Winnipeg, Manitoba
June 24, 2020

CANCERCARE MANITOBA FOUNDATION INC.

Statement of Financial Position

As at March 31, 2020

	Unrestricted Fund	Ongoing Restricted Funds	Endowment Funds	Capital Fund	2020 Total	2019 Total
Assets						
Current Assets						
Operating cash	\$ 25,525,283	\$ -	\$ -	\$ -	\$ 25,525,283	\$ 838,095
Accounts receivable	43,990	-	-	-	43,990	11,106
Prepaid expenses	161,135	-	-	-	161,135	151,299
	25,730,408	-	-	-	25,730,408	1,000,500
Investments (Note 3)	13,658,699	8,199,800	13,923,110	3,351,252	39,132,861	41,732,731
Capital assets (Note 4)	3,677	-	-	-	3,677	1,596
Property development costs (Note 5)	-	-	-	-	-	19,864,600
	\$ 39,392,784	\$ 8,199,800	\$ 13,923,110	\$ 3,351,252	\$ 64,866,946	\$ 62,599,427
Liabilities and Fund Balances						
Current Liabilities						
Accounts payable and accrued liabilities	\$ 326,675	\$ -	\$ -	\$ -	\$ 326,675	\$ 213,871
Grants payable	1,169,037	-	-	-	1,169,037	1,742,107
Deferred contributions (Note 6)	170,658	-	-	-	170,658	138,891
	1,666,370	-	-	-	1,666,370	2,094,869
Commitments (Note 10)						
Fund Balances						
Unrestricted	37,726,414	-	-	-	37,726,414	36,148,943
Internally restricted	-	1,473,682	958	-	1,474,640	1,709,353
Externally restricted	-	6,726,118	2,541,556	3,351,252	12,618,926	10,206,792
Endowed	-	-	11,380,596	-	11,380,596	12,439,470
	37,726,414	8,199,800	13,923,110	3,351,252	63,200,576	60,504,558
	\$ 39,392,784	\$ 8,199,800	\$ 13,923,110	\$ 3,351,252	\$ 64,866,946	\$ 62,599,427

Approved by the Board of Directors:




The accompanying notes are an integral part of these financial statements.

CANCERCARE MANITOBA FOUNDATION INC.

Statement of Operations and Changes in Fund Balances

For the year ended March 31, 2020

	Unrestricted Fund	Ongoing Restricted Funds	Endowment Funds	Capital Fund	2020 Total	2019 Total
Fundraising and Realized Investments Revenue						
Major gifts (Note 8)	\$ 1,194,425	\$ 1,939,176	\$ -	\$ 858,993	\$ 3,992,594	\$ 1,879,443
General donations (Note 8)	1,167,021	33,637	100	-	1,200,758	1,173,659
Estates and insurance beneficiary (Note 8)	2,310,998	11,750	-	-	2,322,748	1,222,460
Memorial donations (Note 8)	525,946	6,240	1,100	-	533,286	512,467
Events (Note 8)	3,453,111	906,293	750	-	4,360,155	4,242,363
	8,651,501	2,897,096	1,950	858,993	12,409,541	9,030,392
Other revenue (Note 5)	352,000	-	-	1,246,250	1,598,250	156,116
Realized investment income (Note 9)	539,726	79,969	139,424	32,684	791,803	1,975,649
	9,543,227	2,977,065	141,374	2,137,927	14,799,593	11,162,157
Capital fund expenses	-	-	-	(20,448)	(20,448)	-
	9,543,227	2,977,065	141,374	2,117,479	14,779,145	11,162,157
Administrative and Program Expenses						
Administrative expenses	794,611	-	-	-	794,611	758,634
Marketing and communication	270,270	-	-	-	270,270	314,442
Donor development and major gifts	687,021	-	-	-	687,021	556,959
Events and projects	385,620	-	-	-	385,620	374,089
Amortization	968	-	-	-	968	1,459
	2,138,490	-	-	-	2,138,490	2,005,583
Excess of revenue over expenses before grants and unrealized investment gain	7,404,737	2,977,065	141,374	2,117,479	12,640,655	9,156,574
Grants to CancerCare Manitoba	3,339,935	2,609,102	409,799	-	6,358,836	6,907,606
	4,064,802	367,963	(268,425)	2,117,479	6,281,819	2,248,968
Unrealized investment gain (loss)	(1,207,174)	(765,649)	(1,300,058)	(312,920)	(3,585,801)	1,005,390
Excess (deficiency) of revenue over expenses for the year	2,857,628	(397,686)	(1,568,483)	1,804,559	2,696,018	3,254,358
Fund balance, beginning of year	36,148,943	7,317,329	15,491,593	1,546,693	60,504,558	57,250,200
Transfer of funds (Note 11)	(1,280,157)	1,280,157	-	-	-	-
Fund balance, end of year	\$ 37,726,414	\$ 8,199,800	\$ 13,923,110	\$ 3,351,252	\$ 63,200,576	\$ 60,504,558

CANCERCARE MANITOBA FOUNDATION INC.

Statement of Cash Flows

For the year ended March 31	2020	2019
Cash Flows from Operating Activities		
Excess of revenue over expenses for the year	\$ 2,696,018	\$ 3,254,358
Items not affecting cash		
Unrealized investment loss (gain)	3,585,801	(1,005,390)
Amortization of capital assets	968	1,459
	6,282,787	2,250,427
Changes in non-cash operating working capital items:		
Accounts receivable	(32,884)	54,331
Prepaid expenses	(9,836)	10,994
Accounts payable and accrued liabilities	112,804	(125,935)
Grants payable	(573,070)	(2,634,103)
Deferred contributions	31,767	(240,445)
	5,811,568	(684,731)
Cash Flows from Investing Activities		
Proceeds on sale of properties	19,864,600	-
Property development costs paid	-	(211,498)
Acquisition of capital assets	(3,049)	(450)
Acquisition of investments	(985,931)	(5,959,407)
Redemption of investments	-	3,500,000
	18,875,620	(2,671,355)
Cash Flows from Financing Activities		
	-	-
Net increase (decrease) in operating cash	24,687,188	(3,356,086)
Operating cash, beginning of year	838,095	4,194,181
Operating cash, end of year	\$ 25,525,283	\$ 838,095

CANCERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

1. Purpose of the Organization

CancerCare Manitoba Foundation Inc. ("the Foundation") is an independent agency whose sole purpose is to develop resources that support CancerCare Manitoba in providing optimal cancer control services to Manitobans. Upon acceptance of specific proposals, funds raised are granted for specific projects and equipment.

The Foundation is a registered public foundation under the Income Tax Act and accordingly is exempt from income taxes.

2. Significant Accounting Policies

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

a) Fund Accounting

The Foundation follows the restricted fund method of accounting for contributions.

The Unrestricted Fund includes revenue from general fundraising activities of the Foundation and accounts for the Foundation's program delivery and administrative activities.

The Ongoing Restricted Funds include resources donated to the Foundation which are directed for specific use, together with funds internally restricted by the Board of Directors.

The Endowment Funds include resources contributed as endowment capital and restricted investment income for which grants have not yet been identified. Income earned on resources of the Endowment Funds is used for various purposes based on the restrictions imposed by contributors of the endowment.

The Capital Fund includes expenditures associated with the Foundation's capital project related to assisting CancerCare Manitoba expand its capacity as well as the revenue and expenses related to the Capital Campaign that has been undertaken to raise funds for this project.

b) Capital Assets

Purchased capital assets are recorded at original cost. Contributed fixed assets are recorded at fair value at the date of contribution. Amortization is provided on a straight-line basis over the following useful lives:

Computer hardware	4 years
Computer software	1 year
Furniture and fixtures	5 years

CANCERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

2. Significant Accounting Policies (continued)

c) Financial Instruments

Financial assets and financial liabilities are initially recognized at fair value when the Foundation becomes a party to the contractual provisions of the financial instrument. Subsequently, all financial instruments are measured at amortized cost, except for investments in marketable securities quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the Statement of Operations and Changes in Fund Balances.

The Foundation's financial assets measured at fair value include its investments in Canadian equities, global equities and fixed income instruments.

Transaction costs related to financial instruments measured at fair value are expensed as incurred. Transaction costs related to the other financial instruments are added to the carrying value of the asset or netted against the carrying value of the liability and are then recognized over the expected life of the instrument using the effective interest method. Any premium or discount related to an instrument measured at amortized cost is amortized over the expected life of the item using the effective interest method and recognized in net earnings as interest income or expense.

With respect to financial assets measured at cost or amortized cost, the Foundation recognizes in net earnings an impairment loss, if any, when it determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows. When the extent of the impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss shall be reversed in net earnings in the period the reversal occurs.

d) Grants

Grants are reflected as an expense in the fiscal year in which the grants are paid or payable. Invoices received from CancerCare Manitoba in support of grants are accrued and expensed when received and included in grants payable on the Statement of Financial Position.

e) Revenue Recognition

Restricted contributions related to general operations are recognized as revenue of the Unrestricted Fund in the year in which the related expenses are included. All other restricted contributions are recognized as revenue of the appropriate restricted fund when received or receivable.

All unrestricted contributions are recognized as revenue of the Unrestricted Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

CANCERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

2. Significant Accounting Policies (continued)

e) Revenue Recognition (continue)

Contributions for endowment are recognized as revenue in the Endowment Funds when the funds are received.

Realized investment income and unrealized gains (losses) earned on Endowment and Restricted Funds resources are recognized as revenue of the corresponding Endowment or Restricted Funds, in accordance with board policy. Other realized investment income and unrealized gains (losses) are recognized as revenue of the Unrestricted Fund when earned.

Pledges received by the Foundation are not recognized in these financial statements.

f) Contributed Services

The Foundation receives the help of unpaid volunteers to deliver services. The value of these services is not reflected in the accompanying Statement of Operations and Changes in Fund Balances.

g) Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates include the fair value of marketable securities. Actual results could differ from these estimates.

3. Investments

The following provides details regarding the Foundation's investments:

	2020		2019	
	Fair Value	Cost	Fair Value	Cost
Canadian equities	\$ 8,832,209	\$ 7,677,982	\$ 13,854,995	\$ 10,885,730
Cash and money market	4,600,432	4,600,432	5,211,130	5,211,130
Fixed income	6,156,815	6,018,730	5,934,019	5,822,361
Global equities	15,008,800	8,374,381	16,727,587	8,098,377
Mineral rights	5,000	5,000	5,000	5,000
Real estate	4,529,605	4,162,652	-	-
	\$ 39,132,861	\$ 30,839,177	\$ 41,732,731	\$ 30,022,598

CANCERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

4. Capital Assets

	2020			2019	
	Cost	Accumulated Amortization	Net Book Value	Net Book Value	
Computer hardware	\$ 55,567	\$ 52,494	\$ 3,073	\$	629
Computer software	16,848	16,848	-		-
Furniture and fixtures	53,534	52,930	604		967
	\$ 125,949	\$ 122,272	\$ 3,677	\$	1,596

5. Properties and Property Development Costs

The Foundation obtained title of specific properties in August 2015 and January 2016 respectively. In March 2020, the Foundation sold these properties. Through the sale of these properties, the Foundation recovered the initial purchase price and all subsequent property development costs related to the acquisition and development of the properties.

As part of the sale of properties, certain property was demolished. Capital Fund Other Revenue represents the management and expense of the demolition and the recovery of these expenses, prior years' expenses for capital activities and consultant fees.

The property development costs were financed by an interfund loan. In March 2020, this loan was paid off with the sale of the properties.

6. Deferred Contributions

Deferred contributions represent contributions for specific projects and other purposes relating to future periods:

	2020		2019	
Balance, beginning of year	\$	138,891	\$	379,336
Contributions received during the year		170,658		138,891
Contributions recognized as revenue during the year		(138,891)		(379,336)
Balance, end of year	\$	170,658	\$	138,891

CANCERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

7. Pledges Received

The following pledges have been received for future support of the Foundation and its fundraising efforts. The value of these pledges has not been recognized in these financial statements.

	<u>2020</u>	<u>2019</u>
Pledges related to the Capital Campaign	\$ 457,230	\$ 856,914
Pledges related to ongoing support	386,803	613,363
	<u>\$ 844,033</u>	<u>\$ 1,470,277</u>

8. Net Fundraising Revenue

a) Major Gifts

	<u>2020</u>	<u>2019</u>
Revenue	3,996,487	\$ 1,883,498
Expenses	(3,893)	(4,055)
	<u>\$ 3,992,594</u>	<u>\$ 1,879,443</u>

b) General Donations

	<u>2020</u>	<u>2019</u>
Revenue	\$ 1,301,009	\$ 1,316,695
Expenses	(100,251)	(143,036)
	<u>\$ 1,200,758</u>	<u>\$ 1,173,659</u>

c) Estates and Insurance Beneficiary

	<u>2020</u>	<u>2019</u>
Revenue	\$ 2,333,982	\$ 1,253,075
Expenses	(11,234)	(30,615)
	<u>\$ 2,322,748</u>	<u>\$ 1,222,460</u>

d) Memorial Donations

	<u>2020</u>	<u>2019</u>
Revenue	\$ 595,376	\$ 566,433
Expenses	(62,090)	(53,966)
	<u>\$ 533,286</u>	<u>\$ 512,467</u>

e) Events

	<u>2020</u>	<u>2019</u>
Revenue	\$ 5,054,427	\$ 5,029,879
Expenses	(694,272)	(787,516)
	<u>\$ 4,360,155</u>	<u>\$ 4,242,363</u>

CANCERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

9. Realized Investment Income

	2020	2019
Dividends	\$ 580,895	\$ 575,526
Interest income	440,420	302,506
Investment management fees	(182,587)	(176,129)
Realized gain (loss) on sale of investments	(46,925)	1,273,746
	\$ 791,803	\$ 1,975,649

10. Commitments

In addition to the grant allocations made in the 2020 year and recognized in these financial statements, the Foundation has committed funds to CancerCare Manitoba for grant allocations and associated capital projects as follows:

Outstanding grant commitments relating to the 2020 fiscal year	\$ 5,772,023
Grant commitments relating to the 2021 year end	8,618,000
Total grant commitments	\$ 14,390,023

11. Transfer of Funds

During the year \$1,280,157 was transferred from the Unrestricted Fund to the Ongoing Restricted Funds (\$664,782 in 2019). These transfers reflect the net proceeds of fundraising campaigns held for the purpose of the Restricted Funds or as restricted by the Board of Directors.

12. Pension Plans

The employees of the Foundation are members of the Health Employees' Pension Plan (the "Plan"), which is a multi-employer defined benefit pension plan available to all eligible employees. Plan members will receive benefits based on the length of service and on the average of annualized earnings calculated on the best five of the eleven consecutive years prior to retirement, termination or death, that provide the highest earnings. The costs of the Plan are not allocated to the individual entities within the related group. As a result, individual entities within the related group are not able to identify their share of the underlying assets and liabilities. Therefore, the Plan is accounted for as a defined contribution plan.

Variances between actuarial funding estimates and actual experience may be material and any differences are generally to be funded by the participating members. The most recent actuarial valuation of the Plan as at December 31, 2018 indicates the plan is in a deficit.

CANCERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

12. Pension Plans (continued)

The HEPP Board of Trustees continues to monitor the Plan's financial progress in order to align the assets and liabilities based on Plan experience and investment returns over the long-term. The Foundation has fully met its obligations and has fully paid the required premiums. Contributions to the plan made during the year by the Foundation on behalf of its employees amounted to \$166,324 (\$132,232 in 2019) and are included in the Statement of Operations and Changes in Fund Balances.

13. Financial Instrument Risk Management

The Foundation is exposed to a variety of financial risks by virtue of its assets and liabilities. Details relating to these risks are as follows:

Equity Market Risk

Equity market risk is the potential for financial loss arising from price changes or volatility in equity markets. Certain Foundation investments are subject to equity market risk. Equity market risk is mitigated by the Foundation's internal Investment Policy which specifies an acceptable asset mix for the Foundation's investment portfolio.

The COVID-19 pandemic has had a significant effect on the financial markets. The Foundation's investments (see Note 3) measured at fair value are reported in these financial statements at their fair value on March 31, 2020. These investments are experiencing fluctuations in value. The extent of any future impact on the Foundation's investments as a result of the COVID-19 pandemic is unknown.

Interest Rate Risk

Interest rate risk refers to the adverse consequences of interest rate changes on the Foundation's cash flow, financial position and income. The Foundation is exposed to interest rate risk on its fixed interest rate financial instruments. These fixed-rate instruments subject the Foundation to the risk of changes in fair value and represent investments in a fixed income pooled fund. The current investment philosophy with respect to the fixed income investments is to preserve capital and temper the impact of potentially rising rates.

Credit Risk

Credit risk arises from the potential that a counterparty will fail to perform its obligations. The Foundation is exposed to credit risk relating to its accounts receivable and is also indirectly exposed to credit risk through debt securities, such as bonds and mortgages. The fair value of debt securities includes consideration of the credit worthiness of the debt issuer. The Foundation has invested in investments that are considered to be high quality credit instruments and utilizes an internal Investment Policy and Procedures monitoring process to manage credit risk.

CANERCARE MANITOBA FOUNDATION INC.

Notes to Financial Statements

For the year ended March 31, 2020

13. Financial Instrument Risk Management (continued)

Foreign Currency Risk

The Foundation owns equity investments denominated in foreign currencies. Accordingly, the Foundation is exposed to fluctuations in exchange rates.

Liquidity Risk

Liquidity risk is the risk that the Foundation will not be able to meet its obligations as they fall due. The Foundation manages its liquidity to maintain adequate levels of working capital to ensure all its obligations can be met when they fall due.

14. Uncertainty Due to COVID-19 Pandemic

On March 13, 2020, the World Health Organization declared COVID-19 a global pandemic. This has had adverse impacts in Canada and on the global economy. As this continues, there could be further impact on the Foundation, its funders and donors. Management is actively monitoring the effect on its financial condition, liquidity, operations, suppliers, industry and workforce. As a result, management anticipates a temporary decline in donation revenue and it has postponed and/or cancelled a number of its significant fundraisers. Given the daily evolution of the pandemic and the global responses to curb its spread, the Foundation is not able to estimate fully the effects at this time.